

NEWS RELEASE

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For Immediate Release

Lori Childs Named AVP/Retail Banking Administrator and Bank Security Officer

BALLSTON SPA, N.Y. – May 16, 2018 — Lori Childs has been named assistant vice president, retail banking administrator and bank security officer at <u>Ballston Spa National Bank</u> (BSNB) according to Chris Dowd, president and CEO. In this position, Childs will have direct oversight of branch staff, providing guidance and support in meeting their customer service and business development goals. She will also design and administer security programs at all bank offices.

Childs comes to BSNB with more than 25 years of experience in banking and management. She earned her bachelor's degree in Business Management and Finance at The College of Saint Rose.

Childs is a former board member for the Homeless & Traveler's Aid Society (HATAS). She also currently serves on the PTA for Shenendehowa Middle School.

ABOUT BALLSTON SPA NATIONAL BANK

Established in 1838, BSNB is celebrating 180 years of community banking. With just the right combination of personal service and high tech convenience, BSNB offers a wide range of products and services to individuals, families, municipalities, nonprofits and businesses. Offices are located in Ballston Spa, Burnt Hills, Clifton Park, Galway, Greenfield Center, Guilderland, Latham, Malta, Milton, Stillwater, Voorheesville and Wilton. BSNB's website can be found at http://www.bsnb.com. To become part of BSNB's online community, please visit us at www.facebook.com/YourBSNB or www.facebook.com/YourBSNB or www.twitter.com/BSNB.

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(Lori Childs, AVP Retail Banking Administrator and Security Officer)

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